

109th Annual Membership Meeting
Missouri Holstein Association
10:15 am Saturday, February 10, 2024, Oasis Hotel, Springfield, MO

Scott Wilson, President, called the meeting to order. There were approximately 25 members and guests present. Nelson Hostetler offered a prayer before the business meeting for all in attendance. Scott asked membership to review printed minutes from 2023 as printed in meeting packet. Robert Perry moves to approve 2023 minutes as printed. Jay Moreland second, motion passes.

Jodi Wright reviewed the financial report and gave the yearly review. Major financial changes include: Not as much interest as budgeted because I do not receive the interest until the CD comes due. So, this year should be much higher. All CD's are about 5% interest. The heifer tag sale made about \$400 less than last year. The Pulsator participated in 2 issues of the Midwest Holsteins and 2 regular issues. Net income for the year was \$2300, however there was magazine Accounts Receivable of \$1900 for 2023. The negative amount in the checking account is because I had not moved funds over from the custodial account at the end of the fiscal year and wrote checks for expenses that have not yet been cashed waiting for Pulsator accounts receivable to be deposited. All of the savings are now in CD's @ 5%. The juniors have been blessed with a great deal of memorial money for the Dick Little Heifer Scholarship, receiving \$4815 in 2023. They will move all of those funds to Edward Jones and put in CD's and money market funds. Reagan Bluel moved to accept Financial report. Robert Perry second. Passes.

DISTRICT, STATE, AND NATIONAL REPORTS:

Northwest: No report given. **Southeast:** John Schoen reported they had their district meeting with lots of enthusiasm. They do not have a state show, but lots of interest in cow camp. **West Central:** Jay Moreland reported they did not have a district meeting this year. Several members show at State Fair. **Southwest:** Nelson Hostetler reported that the district meeting was in Bolivar this year. District show held in conjunction with state fair. Mark Highfill Jr Champion award presented to Trent Miller with Hon Mention Jr Champion. **South Central:** Becky Durst reported that they had a good turnout for their district meeting. SC has not had a district show in a while, but they are looking to start again. **Northeast:** No report given. The Louisberg show often conflicts with Field Day. Please try to avoid. Hosting NEMO sale in October.

Holstein USA: Jason Ewing stated that the 2024 National Holstein Convention will be held in Salt Lake City, UT. Holstein rates have increased this year. Complete is now \$2/cow. They are also pushing classification for commercial herds. Marketplace sires is also almost covering their costs and fees. Becky Durst asked if classifiers will still stamp papers. She had an individual that wouldn't. Jason states that they should if you request and help get papers in order.

MO 4-H Dairy Judging Team: Libby Shaver and Molly Archer spoke to the membership regarding the 2023 MO 4-H Dairy Judging Team that placed 2nd at the 2023 World Dairy Expo contest. The team consisted of: Logan & Molly Archer, Libby Shaver and Case Melzer. Coach Karla Deaver & Ted Probert. They earned the opportunity to participate in the International Dairy Judging tour to Scotland and Ireland in June 2024. They are raising funds. The trip requires \$6,000 per person, \$40,000 total. Logan is not attending. It was asked what the team has done to raise funds up to this point. They have sent letters to past team members, sought out many grants with ag organizations state wide. Hosted a raffle at convention last night which raised \$6000. The team had many items in the silent auction and received corn hole donations from state convention Friday evening including seeking funds from the MO 4-H Foundation. Currently they have about \$30,000. Libby and Molly have solicited businesses in their area. After this event they will see what they receive and regroup for the remainder of the spring.

Scott Wilson talked about past trip he went on along with Lora Wright. Scott reported that the board pledged 3,000 but wanted to give them a chance to raise more funds themselves. Becky Durst mentioned her concern that it is a life lesson that they need to learn is to work for the funds and not just receive a handout. She does want them to attend, but wants them to do their part for earning the funds before receiving our 3,000. Jay Moreland moves MO Holstein pledges 3,000 to the team with the Executive Committee making the final decision on amount to donate (3,000 or less). Robert Perry second. Passed unanimous.

University of Missouri Extension: Reagan Bluel, Dairy Extension Specialist: Introduced Chloe Collins as the new hire located in Wright County replacing Ted Probert. There are plans to hire a state-wide Dairy Nutritionist to be stationed at MU, Columbia. They are interviewing for Marshall Stewarts position (head of university extension).

MU Dairy-Foremost: Reagan Bluel also reported for the dairy. The MU Dairy sold the Holstein tract for 4.3 million (east of the dairy). With the funds they are building 2 new heifer barns, new commodity barn, updating free stalls, paid dairy debt, funding part of an endowed chair for ruminant nutrition. They are hiring for assistant herdsman position. Plan to increase to 300 head. Jason Ewing states that the herd is classifying again and all registrations are caught up. They are going back to 100% registered Holstein herd.

MO Dairy: Reagan Bluel stated that they have reserved the dates for next year. January 24-25, 2025. They are going to still invite breed associations to participate. MO Dairy summer social at Milk Source, LaBelle, MO, June 12th. MO Dairy is renewing a dairy study done 10 years ago. They are hiring FAPRI at MU. Tony (lobbyist) is going to use the report at Jefferson City.

Reagan discussed MO Dairy membership. If a producer, voting membership is \$250 annually. Non dairy membership is \$35.

NW MO State: Bill Brooks an Ag economist for NWMS reported on the happenings at the university. They have a renewed focus on the dairy. They are milking 44 head, a portion of which are the JC Penny Guernseys and Holsteins. They have added additional faculty and increased their genetics. In the early stages of building an on-farm processing Micro Creamery. They will process their own milk and anticipate a large demand. Trying to get a food technology minor. The second phase is to install robots and keep the parlor for student teaching. Northwest has 450 acres of land.

State Fair: Amy Jo Estes recovering from surgery and not able to attend. Report given by Katie Haverkamp. Katie is taking over the assistant superintendent responsibilities. There is a new state fair director. He is very open and excited to make changes to the dairy show. He has approved updates to the dairy office. Katie will work with the 4-H and FFA shows. Katie asked for suggestions or improvements from exhibitors to give to the new director. Scott Wilson asked for the speakers to be moved so exhibitors could hear. Katie also asked each breed to go over the current state fair classes and information and submit changes to the premium guide ASAP for 2024. Reported that the 4-H / FFA show ownership date is now **July 1**. Amy is able to get her own photographer for the dairy show this year. They will have their own backdrop.

Dairy Hall of Honors: Scott announced the winners for 2023. Awards were held Jan. 26, 2024 in Columbia.

2023 Leadership Award: Sean Cornelius, Hamilton (MO Dairy)
Breeder: Larry Wright, Verona, Wrightvale (Holstein)
Meritorious Service: Dr. Scott Brown, Univ. of MO
Pioneer: Donald and Betty June Watterman (Guernsey)

Leadership: Greg Helbig, Hiland Dairy
Scholarship Recipients: Halla Edquist, Mtn. Grove
Jess Caple, Calhoun

DFA: No report given.

Prairie Farms: John schoen reports they are in growth mode from the Borden acquisitions. Looks like there will be increased demand from Southeast MO in the future. They have been on a quota since 2017. This system works well, but has had some problems.

COMMITTEE REPORTS:

Show and Futurity: Lora Wright, Chairman reported for the committee. There was no new policies that came forward from the committee this year. The new All-MO rule implemented last year (if more than 6 awards were received by one farm they could have a singular award instead of all the plaques chosen by the chairman for the equal cost of plaques) had one farm qualify this year and received one plaque with all names and a different prize. Any additional cost past appropriate number plaque cost was paid for by breeder. The Futurity for 2024 is one of the largest we've had in a while. Dairy Agenda at the state fair worked really good, plan on participating in that again. Looks like will be Holstein and Jerseys likely. But other breeds able to participate at their cost. There is a new director for State Fair. Southern National dates April 8 – 13. Trent Miller moves to accept show report. Robert Perry seconds. Passes.

Awards: There was no committee report given. Janice Ling had a question regarding rules for Cow of the Year. She wanted to know if the cow had to be bred by a MO member and owned by MO member. Jodi read the contest rules regarding membership: **Animal has to bred & owned by nominator.** Janice felt that if a cow was Breed by a Missouri member and now owned by a different Missouri member then it should be still eligible. Discussion. Janice Ling moved to have Awards committee consider a rule change to read that if a cow is bred by a MO member and owned by a MO member, then eligible. Reagan second. Passes.

Sale Committee: Jodi Wright gave report for Larry Wright sale Chairman. Sale in 2023 made \$400 less than last year netting \$2246.00. Had 3 head that did not sell. Planning on the Heifer Tag sale again. Taking consignments now. Continue to have meal Friday evening. Sell tickets. Cow Camp / Sale Dates: May 22-24, 2025, All Breeds Youth Heifer Show: May 25, all at Freistatt. Cow camp entry date April 15.

Juniors: Case Melzer, Jr President, gave the junior report. Seventeen juniors present and 5 adults. Juniors will continue to have Jr All-MO Awards go to 1 day show at state Holstein show (open show) at state fair.

- The adult junior advisor committee increased the Dick Little Memorial Heifer Scholarship to \$1000 for 1 winner.
- Becky Durst, Toecky, has volunteered to donate a raffle calf for the juniors. The calf will be drawn for at state fair.
- \$200 / junior competing at National convention
- \$500 for Junior Advisor
- \$25/junior competing in Futurity
- Lilly Blue – Speech

New Officers: President: Case Melzer, Vice-President: Sophia Geppert, Secretary: Sammi Justice, Southern Reporter: Brantely Keltner, Central Reporter: Molly Melzer, Northern Reporter: Adeline Dickerson, Historian/Digital Scrapbook: Kason Wilson.

The adults thanked Becky Durst for her generous donation. Also reminded the group that there are openings for adult and youth positions on the National Holstein Junior Advisory Committee from our area (Area IV).

Budget / Finance Report: Jay Moreland reported they went over finances and submitted a budget for 2024. Jay stated that interest income they budgeted for last year most was not realized until this year. Adjusting the budget with the 3,000 judging team pledge will give us a shortfall of (\$2,700) in 2024. Jay moves to accept report. Jason Ewing second. Passes

INCOME

Membership Dues	6800
Interest Income	4000
Convention Auction	1000
Donation	500
Field Day	3000
Pulsator Advertising	25000
Spring Heifer Tag Sale	30000
Web Page	100

Total Income 70,400

EXPENSES

Management + Jr advisor	8500
Pulsator (Printing, post, comm.)	24000
Travel & Office	1750
Subscriptions (MidStates)	350
Admin., Ins., jr dues, deprec, acctg	1075
Field Day	2000
Printing & postage (non Pulsator)	50
Spring Heifer Tag Sale	27000
Scholarships, Awards, Gifts	2100
Website	170
Judging Team-Europe	3000

Total Expenses 69,995 Net \$405.00

OLD BUSINESS:

Pulsator: Jodi talked about the details. Two issues were Midwest Holstein issues (March and September). Net income for the 4 issues was \$2306 with \$1900 in accounts receivable. We have had good feedback on the Midwest issues, however, they are difficulties in working with Wisconsin. We must follow their timelines (which sometimes conflict with events) and we have to pay tax which does add up. Shannon has taken a full time position and stepping back from the magazine some. We will re-visit compensation for both Jenna and Shannon following convention. We are looking for an individual who is interested in procuring advertising and some editorial / feature article work on a commission basis.

NEW BUSINESS:

Field Day: Nelson Hostetler, Louisburg, might possibly. Another suggestion was Sam Hostetler, Camel Dairy, near Miller.

District Meetings: Jodi and Jenna talked to all the members at the district meetings to see if they still wanted the state to attend. Our membership is shrinking and just wanted to check in. Members all stated that they enjoyed the camaraderie of the members and appreciated getting together and receiving information. Some districts did cancel their meeting, and that is fine. We will continue district meetings as in the past.

Extension of Officer Terms: It was discussed in the board meeting about changing by-laws to increase the terms for officers as our membership is shrinking from 2 year terms to 3 year terms. There was no opinion and dies for lack of motion.

Resolutions: Ted Probert reported for the committee who meet prior to convention and resolutions are printed in the packet. Scott Wilson asked for any additions or corrections. There was a couple spelling errors to fix. Reagan Bluel's name was misspelled and the abbreviation for Mountain Grove is Mtn. Next year we need to change the language thanking the extension for hiring the state wide replacement for Barry Steevens. Jason Ewing moved and Jay Moreland second to accept resolutions. Passes.

Nominating Committee: John Schoen reported for the board on the Jr Advisor search committee. They had conducted interviews on Friday and recommend Bailey Keltner assume the position on a one year trial basis with the help of past advisors. Robert Perry moved to accept Bailey as the new junior advisor. Reagan Bluel second. Passes.

Nominations were opened for the At-Large Board Position that Scott Maples has termed out of. Nominations from the floor. Jason Ewing nominated Crissy Durst. Jay Moreland 2nd. Passes. Reagan Bluel nominated Ted Probert. Becky Durst second. Passes. Jason Ewing moves to close nominations. Janice Perry second. Passes. Scott Wilson called for a hand vote. Ted Probert obtained the majority. Becky Durst moves to retain the remainder of the slate of state officers for another year. Robert Perry second. Unanimous. President – Scott Wilson; VP – John Schoen; Sec – Jodi Wright; Director at Large – Shannon Kleiboeker.

Announcements:

1. Scott thanked MO Dairy / Reagan Bluel for hosting the Dairy Expo and meetings. Next year: Jan 24-25, 2024
2. 2026 Futurity Forms Available – Due Today
3. Breeder Page Openings for the coming year. \$50 / month
4. MO Dairy Hall of Honors Scholarship: For post-secondary students in agriculture MO School. Due April 15 @ missouridairyhallofhonors.com
5. Midwest Dairy Scholarship due March 1, 2024
6. NEMO Production sale – Fall 2024
7. Celebrated Shannon's birthday with cupcakes even though she was absent.

Jay Moreland moves to adjourn. John Schoen second. Passes.

Awards Presented Friday Evening:

2023 Cow of the Year: Wrightvale Doorman Pony, Wrightvale, Verona, MO

2023 Field Day Host – Schoen Farm, Oakridge

2024 Missouri Holstein Miss - Lexi Angelo, Springfield

2024 Missouri Holstein Princess – Amanda Brooks, Mountain Grove

2024 Spring Classic Scholarship – Emma Parrigon, Stotts City

Distinguished Junior awards - Jr Division: Brantly Keltner, Clever Sr Division: no award given

50-Yr Holstein Members 2022: Larry Hoelscher, Jefferson City & John & Jane Staiger, Billings

40-Yr Holstein Members 2022: Carol Brooks, Mtn. Grove, Kelly Herman, and Larry Wright, Verona

Dairy Hall of Honors Award Winners: 2023: Dairy Leadership 2023 – Sean Cornelius, Hamilton, MO; Dairy Leadership 2023 – Greg Helbig, Springfield; Hiland Dairy; Distinguished Cattle Breeder 2023 – Leroy Wright, Wrightvale, Verona; Pioneer Dairy Leader 2023 – Donald & Betty June Waterman, Williamstown – JuDon's Guernseys.

2023 Missouri Holstein Distinguished Service Award – No award given

Recognized All-MO, Jr All-MO, PBR, Progressive Genetics, and 2023 Futurity winners as listed in the Winter Pulsator.

Respectfully submitted,
Jodi Wright